

OL41 – Ålberga, Procurement Documents – Supplement/Working Copy

The above-mentioned memorandum ("PM") is intended to supplement the preliminary procurement documents prepared for Ålberga. The information set out in both this memorandum and the preliminary procurement documents may be subject to change prior to the commencement of the forthcoming procurement process.

Compensation Model



The compensation model will be based on **cost reimbursement (cost-plus) in accordance with ABT 06**, subject to a number of exceptions.

No contractor fee in the form of a percentage mark-up will be applied. Instead, the Contractor will receive a **fixed contractor fee**, the amount of which will be predetermined and shall correspond to **X% of the Employer's budgeted cost for the Works**. The fixed contractor fee will be paid upon completion of each WBS block.

The Contractor will not be reimbursed on an ongoing basis for its overhead costs. Instead, the Contractor will receive a **fixed overhead allowance**. This fixed allowance shall cover all of the Contractor's overhead costs including White collar staff and General costs. The specific costs included within the definition of "overhead costs" will be set out in an overhead cost calculation to be provided by the Employer.

The fixed overhead allowance will be paid monthly in accordance with the agreed payment schedule.

The Contractor will also receive an **advance payment (against a bank guarantee)** to ensure cash-flow neutrality. The advance payment will be repaid by deduction from the fixed overhead allowance.

In practical terms, the Contractor will compile and submit its **actual costs incurred** on a monthly basis. These costs will be reviewed by the Employer and, following approval, invoiced and paid. The fixed

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allowances will be invoiced separately in accordance with the payment schedule. The fixed allowances will be **adjusted in accordance with the applicable index**.

If the actual cost of the Works is below the Employer's budget, the Contractor will receive **50% of the resulting saving as an incentive**. The Employer's budget shall remain fixed and shall not be subject to any adjustment other than indexation.

Evaluation of Key Personnel in Tenders

The Employer will evaluate 5–7 key personnel based on their competence and ability to successfully deliver the project. The tenderer will determine which roles are considered most critical to the project and which individuals will be proposed as key personnel. The assessment will focus on production, leadership, coordination, and each individual's contribution to the successful delivery of the project.

The evaluation will also consider how the collective competence of the proposed team complements and strengthens the individual competencies of its members. The objective is to ensure a robust, well-balanced project organisation capable of managing both planned activities and unforeseen challenges.

Evaluation of Project Management and Professional Competence

The evaluation will focus on the tenderer's project management capabilities and professional competence.

As part of its tender, the Contractor shall submit a schedule, cost estimate and memorandum describing the conditions, assumptions and premises on which these documents are based.

The schedule, cost estimate and memorandum (the "Tender Documents") shall be prepared for a section of the project designated by the Employer, approximately 8 km in length. The memorandum will

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be evaluated based on its structure, realism and robustness, with the aim of assessing the Contractor's ability to plan and manage the execution of the Works.

The professional quality of the Tender Documents will also be assessed, including the extent to which they are clear, professional and thoroughly prepared.

The assessment of the memorandum will also consider how the Contractor identifies and manages uncertainties and risks, as well as its ability to interpret and supplement incomplete information through well-founded assumptions.

The Tender Documents will be analysed to assess the Contractor's level of competence, the reasonableness of the proposed time requirements and the selection of resources. The Contractor's understanding of the project will also be assessed, including, for example, through reasoning that demonstrates a clear focus on what is in the best interests of the project.

Start-up of the Ålberga Project – PHASE 0

PHASE 0 comprises the preparatory work during which the parties' mutual expectations are clarified at both strategic and operational levels. The mandates, as well as the communication and decision-making channels within the joint hierarchical organisation, will be clarified and visualised.

Working groups will be established to develop common ways of working, including the systems and methods to be used by the parties. In addition, a meeting plan, common objectives, project culture and ground rules, as well as an overall structural plan, will be established. The purpose is to ensure a clear and consistent way of working before the project transitions to PHASE 1.

The duration of PHASE 0 is estimated to be approximately 3–4 months. The Contractor's key personnel are expected to be present at the Ålberga project office in Nyköping from the commencement of PHASE 0.

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